

Lesson Plans

Dr. Jyoti Chahal, Assistant Professor of Commerce, GCW, Gohana

Class: M.Com 1st Semester, Subject: Research Methodology

Month: Jan, Feb, March, April

| | |
|-------------------------------|--|
| 1 st Week of Jan | Orientation, Text and references Books discussion, Introduction- of research, tools and concepts, process. |
| 2 nd week of Jan | Research Design, Collection of data, group discussion, presentations, Test |
| 3 rd week of Jan | Tools for Data collection, Measurement Scale |
| 4 th Week of Jan | Pilot Study and pre-testing questionnaire, Assignment, Presentations |
| 1 st Week of Feb. | Field Work: nature of Field work Field work administration |
| 2 nd week of Feb. | Editing, classification and codification of data |
| 3 rd week of Feb. | Tools for statistical Analysis |
| 4 th Week of Feb. | Tools for statistical Analysis |
| 1 st Week of March | Descriptive analysis on SPSS, ANOVA on SPSS |
| 2 nd week of March | Regression using SPSS, Correlation Using SPSS, Assignment |
| 3 rd week of March | Report Writing, Types of report, Planning report writing, Presentations, Test |
| 4 th Week of March | Footnotes, bibliography and writing the report |
| 1 st Week of April | Presentations, Revision |
| 2 nd week of April | Revision |

Lesson Plans

Dr. Jyoti Chahal, Assistant Professor of Commerce, GCW, Gohana

Class: M.Com 1st Semester, Subject: Principles and Practices of management

Month: Jan, Feb, March, April

| | |
|-------------------------------|---|
| 1 st Week of Jan | Orientation, Text and references Books discussion, Schools of Management Thoughts |
| 2 nd week of Jan | Schools of Management Thoughts |
| 3 rd week of Jan | Managerial Skills, Managerial Functions |
| 4 th Week of Jan | Planning, Objectives, strategies, Planning Process, Test, Presentation |
| 1 st Week of Feb. | Organizing, Group discussion, Assignments |
| 2 nd week of Feb. | Staffing, Training development Group discussion and Presentations |
| 3 rd week of Feb. | Motivation: Process of Motivation, Theories of Motivation |
| 4 th Week of Feb. | Theories of Motivation, Test, Presentation |
| 1 st Week of March | Leadership: Concept, Styles, Theories of leadership |
| 2 nd week of March | Theories of leadership, Controlling, Group discussion, Assignments |
| 3 rd week of March | Controlling Techniques, Interpersonal and Organization communication |
| 4 th Week of March | Barriers to communication, types of organizational communication, |
| 1 st Week of April | Transactional analysis |
| 2 nd week of April | Revision |

Lesson plan

Dr. Jyoti Chahal, Assistant Professor of commerce (GCW, Gohana)

Class: M.Com 3rd Semester

Name of the Paper: Entrepreneurship Development
Nov

Month: Aug, Sep, Oct &

| | |
|-----------------------------------|--|
| 2 nd week of August | Entrepreneurship: concept, growth and role, Types, Theories of Entrepreneurial class |
| 3 rd week of August | Urges and importance of entrepreneurship stimulates, Seed-Beds of entrepreneurship, influencing factors, |
| 4 th week of August | Problems (Operational and non-operational) and obstacles, Revision, Problems solutions and test |
| 1 st week of September | Entrepreneurial management, role of socio-economic environment. |
| 2 nd week of September | Theories of Entrepreneurship, Schumpeter's Ducker's and walker's view on entrepreneur, |
| 3 rd week of September | Evolution of entrepreneur in India, business skills, inventory in entrepreneurs, Information as a strategic catalyst of entrepreneurial development, Revision, Problems solutions and test |
| 4 th week of September | Managers and entrepreneurs, similarities, creation of dream of entrepreneurs., Assignment, Test |
| 1 st week October | Skills for new class of entrepreneurs, the ideal entrepreneurs, audit, identification of opportunities by an entrepreneur, steps to identify project/venture, , |
| 2 nd week of October | Feasibility report and analysis, process of setting up a small scale industry/ unit, Revisions |
| 3 rd week of October | Promotion of a venture, external environment analysis |
| 4 th week of October | Social, technological and competition, test assignment |
| 1 st week of November | Legal framework for establishing and fund raising, Revision, Problems solutions |
| 2 nd week of November | Venture capital, Test |
| 3 rd week of November | Venture capital |
| 4 th week of November | Revision, test, Quiz |

Lesson plan

Dr. Jyoti Chahal, Assistant Professor of commerce (GCW, Gohana)

Class: M.Com 3rd Semester

Name of the Paper: Accounting Theory

Month: Aug, Sep, Oct &

Nov

| | |
|-----------------------------------|--|
| 2nd week of August | Accounting theory: Nature and scope, Accounting Methodology, Conceptual framework of financial accounting and reporting. |
| 3rd week of August | Issues in accounting settings, Accounting standards |
| 4 th week of August | Income concepts for financial reporting, Revision ,Problems solutions and test |
| Ist week of September | IFRS |
| 2nd week of September | IASB, FASB, Measurement and reporting of revenues, expenses, gains and losses. |
| 3rd week of September | Depreciation policy, Revision ,Problems solutions and test |
| 4 th week of September | Valuation of asset and liabilities, Assignment, Test |
| Ist week October | adjustment for changing prices and financial reporting, |
| 2nd week of October | Inflation accounting |
| 3rd week of October | Merger and Acquisition, Revisions |
| 4 th week of October | Merger and Acquisition ,test assignment |
| Ist week of November | Corporate Reporting, Revision ,Problems solutions |
| 2 nd week of November | Corporate Reporting, Test |
| 3 rd week of November | Harmonization of corporate reporting |
| 4 th week of November | Recent developments in financial accounting and reporting, Revision , test , Quiz |